



**SAN DIEGO'S - SENIOR WINDOW CLEANING COMPANY**

**37 YEARS UNDER THE SAME OWNERSHIP**

# **COMMERCIAL WINDOW CLEANING**

How are you? My name is Tommy. Let's get right down to business. You have potentially been tasked to locate a company in San Diego or the surrounding area that is capable of doing your commercial window job. If this is correct. Please keep reading.

There are some very important things you must know. Things you must be aware of, so you don't lose your job, get sued, or do something negligent.

Yes, of course I would like you to pick my company, however I also want educated clients and people who know I put their continued employment first.

There are legal aspects of hiring a professional window cleaner in San Diego.

Tommy's Window Cleaning and Power Washing prides itself on having and always maintaining all the insurances that you would expect of a legitimate company, always carrying the industry standard amounts or greater in terms of business liability (\$2,000,000.00), full commercial auto (\$1,000,000.00) and at least (\$1,000,000.00) in required Workmen's Compensation.

Having been in this industry longer than virtually all of our competitors (37 years), we have seen and continue to observe a lot of cutting of corners on the part of these competitors as far as what insurance coverages they can get away without carrying. We don't play that game. Rest assured, when we arrive to work at your location, you are covered.

Please, make sure that any window washer company has the following:

1. 2 million dollars in business liability.
2. 1 million in full commercial auto
3. At least 1 million in Workmen's Compensation

If you don't understand why this is critical, yes you may call me. +1 (858) 260-7779

If the company, you hire has something(s) go wrong. Let's say attorneys and legal get involved, lets be real here... Do you believe that your company would not find you potentially expendable? Could blame be shifted upon you? THE ANSWER IS YES, AND I HAVE WHINESSED IT SEVERAL TIMES.

These are not scare tactics... These are facts based in reality. Call me and I will answer questions to the best of my ability.

**+1 (858) 260-7779**

So... let's have a quick discussion. Even in 2019, unfortunately, the vast majority of my competition chooses to blatantly disregard state laws. They devalue you and illegally underpay their employees, they also do NOT adhere to the utmost care and attention that we mandatorily train our people on and invest in their future.

My guys are good men. They are all stringently screened. I'm a family man myself with a daughter who I will ensure the safest environment for her at all times. Many of my competitors DO NOT even screen these strange men's backgrounds. Unfortunately, years ago you might have heard what happened with that woman.

THIS IS ILLEGAL. COMPLETELY UNEXCEPTABLE AND FURTHERMORE THEFT IS ANOTHER VERY LARGE PROBLEM.

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I am the grandfather of the San Diego window cleaning industry. My company and vetted team are a well-respected and revered selected group. We do relatively well. We do so because of ROCK SOLID relationships we have built over 37 years!

I have witnessed other web sites in the marketplace touting they have "TEN'S OF THOUSANDS" of local customers they have done? Well, I have to tell you after 37 years we have thousands because that's an impossibility. Its mathematically impossible. If you did 1 customer every day for a year that's 365 customers. times 10 years is 3,650 customers. Let's say you did two customers a day, every day of the year. That would be 730 customers. Take those 730 customers, times 10 years... That's 7,300. If they can't even be honest about their customer volume, what else will they lie or cut corners on? Insurance? Prices, even worse, criminal records exposing your loved ones to possible danger or theft? WE DON'T THINK THAT'S SAFE.

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We are the safe, proven and trusted company in the San Diego County. With us your rate is extremely aggressive. We guarantee your satisfaction. Please read our testimonials and my men are clean cut, legal, and WE ARE COVERED BY PROPER INSURANCE.

Why would you ever risk losing everything to have your windows cleaned to save five dollars?

We want to earn your business and we are going to blow you away with professionalism and our ROCK-SOLID SERVICE. That's the reputation we have built after 37 years. We don't want to use "scare tactics", however these factual things are currently happening in the industry.

THANK YOU SO MUCH... Have a great day and let's do some business. You will not be disappointed.

## **Accountability –**

- SAN DIEGO Better Business Bureau

<https://www.bbb.org/us/ca/san-diego/profile/window-cleaning/tommys-window-cleaning-inc-1126-171999624>

### **1. Find out if the competition is accredited.**

However, please go to their website first. See if they attempt to con people by putting up the BBB logo. UNLESS THEY ARE ACCREDITED this is not permissible. If they are lying about this, how else may they be misrepresenting themselves?  
Something to ponder.

<https://www.bbb.org/us/ca/san-diego/profile/window-cleaning/tommys-window-cleaning-inc-1126-171999624>

The BBB is not necessary for every type of company, however isn't it interesting that we willingly make ourselves accountable to an outside organization where if you are not happy, we put ourselves into a position of accountability? Its so inexpensive. I wonder why our competition doesn't care?

### **2. PLEASE Look into a website called "The Rip Off Report"**

<https://www.ripoffreport.com/>

**3. EVERY WINDOW WASHING COMPANY IN SAN DIEGO THAT'S LEGITIMATE WOULD LOVE TO PRESENT AND PROVE TO YOU OUR INSURANCE.**

If you find yourself not receiving proof of this and you actually have to ask several times, be careful. Why do you think that's happening? REMEMBER... YOUR JOB COULD BE IN JEOPARDY! So, why would any accredited and properly insured window cleaning company make this a big deal? It's not.

**4. Demand at least 3 commercial clients they have. NAME AND NUMBER OF THE PROPER PERSON TO ASK ABOUT THEM. WOULD IT BE SMART TO ASK FOR CLIENTS 5 YEARS AND OLDER?**

5. <https://www.dca.ca.gov/>

**6. How are their YELP reviews?**

How MANY YEARS DO THEIR YELP REVIEWS GO BACK?

<https://www.yelp.com/biz/tommys-window-cleaning-and-power-washing-san-diego-6>

Google Reviews are also a way to investigate. Ask yourself how realistic are their reviews? Are they spaced out and authentic looking?

[https://www.google.com/search?rlz=1C1CHBD\\_enCA842CA842&ei=PK33XNeXFeGuOPEP4JyZ-AM&q=tommy%27s+window+cleaning+san+diego&oq=tommys+windows+san&gs\\_l=psy-ab.1.0.0i22j30l2.4409.6695.7956...0.0..0.62.229.4.....0....1..gws-wiz.....0i71j0i13j0i22i10i30.OhL568JyaY4#lrd=0x80dbf91a551c955b:0xbddc27715a0617bc,1...](https://www.google.com/search?rlz=1C1CHBD_enCA842CA842&ei=PK33XNeXFeGuOPEP4JyZ-AM&q=tommy%27s+window+cleaning+san+diego&oq=tommys+windows+san&gs_l=psy-ab.1.0.0i22j30l2.4409.6695.7956...0.0..0.62.229.4.....0....1..gws-wiz.....0i71j0i13j0i22i10i30.OhL568JyaY4#lrd=0x80dbf91a551c955b:0xbddc27715a0617bc,1...)

(or please go to Google and just type: Tommy's Windows San Diego)

You might also notice if you type: Window Cleaning San Diego, Commercial window cleaning San Diego, Residential window cleaning San Diego, we seem to pop up everywhere in the maps and at the top of the Google listings. I know enough about computers as many of you. I think we show up because our reviews are real, spread out and I have been around 37 years. We are the best company in this area for so many reasons. We will not hire anyone with a felony. I screen every single employee. Now, I'm not here to pass judgment. In my line of work, because of the sensitivity of going into people's homes and businesses... WE SIMPLY CAN'T TAKE THAT RISK. Also, on that line of reasoning... Who are you really letting into your properties? I can't speak for my competitors. However, I have heard and can verify some horror stories. They are desperate to get employees often. Their people come and go. I assure you my company is known as the most stable and employee friendly one of its type. 37 years under my ownership and name. That means something to me.

Respectfully,

**Tom Nadeau**

Tommy's Window Cleaning & Power Washing

(858)260-7779

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