

The VNI Wheel of Activity – A Plan to Achieve Crown Ambassador

A car has 4 wheels. When one is flat it does not go far! Remember that you are the engine and the deciding factor how far your VNI car (success) will go!

Knowing and then focusing on the right activities to reach your NEXT VNI RANK is the most important activity on your journey to Crown Ambassador! YOU CAN DO THIS!

Five-Year Track to Crown Ambassador

1 st Year:	Representative	Manager	Exec. Manager
2 nd Year	Director	Executive Director	
3 rd Year	Vice President	Presidential Director	
4 th Year	Envoy	Ambassador	
5 th Year	Crown Ambassador		

Wheel I – Every Day

- Make 2+ VNI Calls:
 - 3-ways, Follow-Up, Connect with Upline and/or Downline, New Prospect, etc.

Wheel II -- Every Week

- Share two or more VNI Sample Products and do some Follow-Up
- Send an Email Blast to your network. Example: *Why VNI Products*, Etc.
- Play your next week/month's activities

Wheel III – Every Month

- Participate in two H/O Conference Calls 701-801-2008 (8 pm EST)
 - 1st Mon. (Product) 3rd Mon. (Business)
 - Conduct and/or attend two local VNI Regularly Scheduled Events
 - Participate in a Monthly Field Leadership Zoom Call. TBA

Wheel IV -- Every 4 Months

- Attend a Major National VNI Leadership Event
 - May: VNI National Conference -- Start listing names of Reps going with you.
 - January and September: Crown Ambassador Retreat. TBA

Success is not in finding the right person; it is being the right person doing *a few things over and over consistently* for five years in a rhythmic fashion. **Leaders will find you** when you are consistently doing the right activities and they will want to follow your success!

Excellent Field Leadership Resource by Ed and Gina Bender: www.OnThePathToVictory.com