

	Contact info			Actions				Results	
	Name	Cell Phone	Email	1 <sup>st</sup> contact tool	Follow up/Tool	Sample Product	Live Event	Pref Cust	VNI Partner
1									
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USE EVENTS, THURSDAY ZOOM PRESENTATION, VICTORY TOURS, HOME MEETINGS, HOTEL "CONVERSATIONS, 3-WAY CALLS,  
MONTHLY PRODUCT CALL, ANNUAL CONVENTION