**A.I.M. – Dave Stoltzfus’ Proven VNI Success Strategy**

**Action: Prospecting and Follow-Up**

* Definition of Prospecting: *To search or explore.*
* First, make an unwavering commitment to your VNI Success.
	+ Find a Commitment Partner to hold you accountable to A.I.M.
* Give 3/6 small bottles of Prodovite Concentrate with a Prodovite flyer every month. *“Give and it will be given to you. A good measure, pressed down, shaken together and running over, will be poured into your lap. For with the measure you use, it will be measured to you.”* Luke 6 Share health to create wealth!
* Follow-Up within 24-48 hours: *“Have you been taking your Prodovite? Would you like more information?*
* 3-Way into Dave’s Saturday Morning LifeLine Conference Call
	+ 10 am EST…712-770-4010 (Code: 691676#)
* Send 10-Emails per week – Request Dave’s Email
	+ MasterMarketers@aol.com
* Use your personal prospecting style every week for 52 weeks!
* Focus on A.I.M. for you next VNI Rank and all else will follow!

**Information:** Information shared is power!

* Conference Calls (8 pm EST). 701-801-2008
	+ First Monday Evening VNI’s Product Call (30 minutes)
	+ Third Monday Evening: VNI’s Business Call (30 min.)
	+ Gina Bender’s VNI Business Building Training Calls (see #3)
	+ Dave’s Saturday Morning LifeLine Conference Call
* VNI's Research and Science Websites
	+ [www.WhyVNI.com](http://www.whyvni.com)
	+ [www.vni.life](http://www.vni.life)
	+ [www.VNIScience.com](http://app.getresponse.com/click.html?x=a62b&lc=BMU3Yu&mc=JX&s=vfWL7k&u=B57s&y=e&)
	+ <https://www.youtube.com/watch?v=eIq81UmVgXc>
* Business-Building Resource: [www.onthepathtovictory.com](http://www.onthepathtovictory.com)

**Motivation:**  Self-motivation is the key to all motivation!

* Pray that God will lead you to one new person a week to give a small bottle of Prodovite to.
* Plug into the Information Sources of VNI
* Support your local VNI Events
* Every week, write down a reason you want to be a success in VNI
* Attend the Yearly VNI Conference: May, 17-20, 2018 in Williamsburg, VA
* Focus on A.I.M. for next VNI Rank and all else will follow!
* Make a strong commitment to your VNI Success
	+ ***“****Until one is committed, there is hesitancy, the chance to draw back, always ineffectiveness. Concerning all acts of initiative (and creation), there is one elementary truth the ignorance of which kills countless ideas and splendid plans: that the moment one definitely commits oneself* (to A.I.M.) *then providence moves too.* ***A whole stream of events issues from the decision,*** *raising in one's favor all manner of unforeseen incidents, people-meetings and material assistance, which no man could have dreamt would have come his way”.* - William H. Murray – First man to set foot on Mt. Everest

*To try without A.I.M.ing is setting oneself up for defeat in netwok marketing aimlessly trying this and that! A.I.M. and you WILL succeed! DS*

**Now, list below 3 strong reasons you want to succeed in VNI.**

1…

2…

3…

Note: *“We are human, but we don’t wage war as humans do. We use God’s mighty weapons, not worldly weapons, to knock down the strongholds of human reasoning and to destroy false arguments”.* II Cor. 10